HGACBuy Solicitation: AO04-26

Response Pricing Form

Respondent:	Lavi Industries LLC						
Catalog Pricing				Other Pricing			
Type of Equipment, Options, or Services	Manufacturer	Manufacturer MSRP/List Price Book Name (List price book SHALL be included separately, in proposal response)	Point of Purchase Percentage Discount-Off-List	Description	Manufacturer	STANDARD Pricing (e.g. extended warranties, installation cost/hour, etc.)	Point of Purchase Discount-Off-Standard Pricing
* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)							
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purchase (list pricing shall NOT be priced here, but separately)							
* Respondent shall use this form to price additional items or services not found on the manufacturers' catalog/list price books (under the "Other Pricing" columns)							
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)							
Example							
Beltrac Stanchions	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Beltrac Wall Mount Safety Barriers	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
JetTrac 65' Belt Units	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Overhead Signage	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
8' Posts (for use with overhead signage)	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Tempest Outdoor Stanchions	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Hinged Frame Panels	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Egress Gate Kits with Specialized Stanchions	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Edge Tower Signage	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Smart Guidance	Lavi Industries LLC	Lavi List Pricing Worksheet	40.00%				
Note: Many Lavi items are configured, which drives list price by features chosen, as such we do not have a published price book. The items on the list price submitted today cover the categories of belted line stanchions, queuing equipment, and signage. We will extend 40% discount from list price across our entire stock product range regardless of product type or stock configuration.							